



Department of Administrative Services  
General Services Enterprise

July 11, 2005

CONTRACT AGREEMENT

No. CT2947

SHORT FORM CONTRACT

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Vendor	Billing Number, Name and Address
Sequoia Voting Systems, Inc.	General Contract
7677 Oakport Street, Suite 800	State of Iowa Counties
Oakland, CA 94621	

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CONTRACT PERIOD - Effective: July 11, 2005 Terminates: December 31, 2005

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The State may, at its sole discretion, extend the resulting master contracts for one (1) additional six (6) month extension.

DESCRIPTION OF ITEMS CONTRACTED

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Contract to provide VOTING SYSTEMS, SYSTEM COMPONENTS, AND TRAINING TO COUNTIES pursuant to the specifications, terms and conditions of Invitation to Bid No. BD005001S004, dated May 11, 2005, on file with the Department of Administrative Services, General Services Enterprise - Purchasing, Hoover State Office Building, Level A, Des Moines, Iowa, 50319-0105.

Contract is for voting systems that have completed the ITA testing and the Iowa approval process. Systems that have NOT completed testing and approval process are NOT included in this contract. Systems will be added to the contract as they complete the testing and approval process.

Contract pricing information is attached.

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PRICING FIRM  
FOB: SHIPPING POINT  
PAYMENT TERMS: N30

VENDOR CONTACT: Lee Storbeck, President of Command Central  
VENDOR PHONE: 320-259-7027  
VENDOR FAX: 320-259-7028  
VENDOR EMAIL: [lstorbeck-commandcentral@charterinternet.com](mailto:lstorbeck-commandcentral@charterinternet.com)

PURCHASING CONTACT: Kenneth Paulsen, CPPB  
PURCHASING PHONE: 515-281-6366  
PURCHASING FAX: 515-242-5974

LN	COMMODITY	UNIT COST	UNIT / DESCRIPTION
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1	57834	0.000000	Election & Voting Equipment and Supplies, Electronic
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Purchase Order forms to show reference to above Contract Order Number

Vendor

GENERAL SERVICES ENTERPRISE-  
PURCHASING BY:

Authorized Signature

**Sequoia Voting Systems, Inc.**

**Voting Systems**

**AS OF JULY 11, 2005**

**NO**

**Sequoia VOTING SYSTEM**

**HAS COMPLETED THE ITS**

**TESTING AND IOWA APPROVAL**

**PROCESS.**

**Upon completion of ITS Testing and Iowa Approval Process, this Page will be changed to reflect same.**

**Tab 10: Mandatory Cost Submittal Format – Exhibit A**

Each Vendor must submit its cost proposal in the format established by Exhibit A.

**EXHIBIT A – MANDATORY COST PROPOSAL FORMAT  
 INVITATION TO BID NO.**
**Precinct Count Optical Scanner including:**

All supplies, keys, power cord, data cards (such as PCMCIA cards), ballot boxes, operations manuals, maintenance manuals, poll worker instructions, firmware required to operate the equipment, and any other materials or manuals required to operate the equipment.

 Per Device \$ 4,800.00

 Model Name & Number Optech Insight

 Firmware Version HPX.K.K1.40, 021030.1110,  
APX.K2.06.0211108.1600,  
CPX.J/K1.12.020412.1100

 NASED Qualification No. N-1-07-12-12-001
**Optional Items:**

Item	Per Unit Amount
Modem	\$500.00
Voting Booths (with lights)	\$199.50
Battery	\$100.00
Battery Charger	\$130.00
Memory Pack Reader	\$4,500.00
Additional Memory Pack	\$250.00
	\$
	\$

 Annual Maintenance Agreement Cost PER DEVICE \$ 260/Year (Insight);  
\$25/Year (Memory Pack Reader); both Starting 2007

Annual Firmware License Cost PER DEVICE \$ \_\_\_\_\_



Central Count Optical Scanner to be used for absentee ballots in conjunction with a Precinct Count Optical Scan or DRE Based Voting System:

Central Count Optical Scanner including:

All supplies, keys, power cord, data cards, ballot boxes, operations manuals, maintenance manuals, poll worker instructions, firmware required to operate the equipment, and any other materials or manuals required to operate the equipment.

Per Device \$ 85,000.00

Model Name & Number Optech 400 C

Firmware Version 1.10.5

NASED Qualification No. N-1-07-12-12-001

Optional Items:

Item	Amount
Modem	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$

Annual Maintenance Agreement Cost PER DEVICE \$ 6,000.00/Year Starting 2007

Annual Firmware License Cost PER DEVICE \$ \_\_\_\_\_

**DRE <sup>1</sup>including:**

All supplies, keys, power cord, data cards (such as PCMCIA cards), voting booths, backup batteries, chargers, operations manuals, maintenance manuals, poll worker instructions, firmware required to operate the equipment, and any other materials or manuals required to operate the equipment. In addition, accessible DREs shall include headphones, keypads, or any other component necessary to use the accessible device.

 Per Device \$ 3,200.00

 Per Accessible Device \$ 3,450.00 **Edge II and Audio**  
**Voting Hand Control and Head Set**

 Model Name & Number Edge II with 15" Screen

 Firmware Version 5.0

 NASED Qualification No. \_\_\_\_\_  
 Optional Items:

Item	Amount
Modem	N/A
Voter Verified Paper Trail Attachment	\$1000.00
Card Activator	\$700.00
Head Set and Keypad	\$250.00
Additional Activation Cards	\$3.00
Additional Results Cartridge	\$150.00
Voter Simulation Cartridge	\$150.00
Cover and Wheels	\$150.00

 Annual Maintenance Agreement Cost PER DEVICE \$ 150.00/year Starting 2007

Annual Firmware License Cost PER DEVICE \$ \_\_\_\_\_

<sup>1</sup> If the Vendor has multiple screen sizes, a separate DRE cost proposal shall be included for each screen size. The screen size shall be noted with the model number on the cost proposal.



**Ballot Marking Device to be used in conjunction with Precinct Count Optical Scan Voting System:**

**Ballot Marking Device including:**

All supplies, keys, power cord, data cards, operations manuals, maintenance manuals, poll worker instructions, firmware required to operate the equipment, and any other materials or manuals required to operate the equipment.

Per Device \$ \_\_\_\_\_

Model Name & Number \_\_\_\_\_

Firmware Version \_\_\_\_\_

NASED Qualification No. \_\_\_\_\_

**Optional Items:**

Item	Amount
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$

Annual Maintenance Agreement Cost PER DEVICE \$ \_\_\_\_\_

Annual Firmware License Cost PER DEVICE \$ \_\_\_\_\_

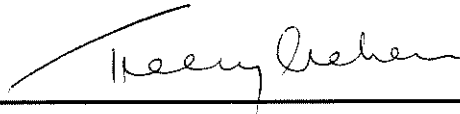
**Software including:**

The vendor shall price all software, other than the firmware needed to operate the voting equipment on this price chart. The price shall include the training necessary to use the software component.

Software Name & Version Number	Function	Price	After Year 1, Ongoing Annual License Fee	NASED No. or Other Information
<b>WinEDS, AERO, EMS</b>	<b>Programming, Tally and Reporting</b>	<b>\$ 150,000</b>	<b>\$22,500</b>	
<b>Limited Version - WinEDS, AERO, EMS</b>	<b>Tally and Reporting</b>	<b>\$ 25,000.00</b>	<b>\$ 5,000.00</b>	

**SUBMITTED BY:**

**Signature:**



**Name (Print):** Tracey Graham, President

**Company:** Sequoia Voting Systems, Inc.

**Address:** 7677 Oakport Street, Suite 800

**City, State & Zip:** Oakland, CA 94621

**Phone:** 510/875-1323

**Fax:** 510/875-1209

**E-mail:** tgraham@sequoiavote.com